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5 - 10 years in Solar
Location
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We are looking for candidates who is organized and detail-oriented to join our team
Requirements:
Join a growing renewable energy company
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shailendra.kumar@oswalsolar.com
WE'RE HIRING
Solar Sales
• Regional Sales Manager
• Zonal Sales Manager
• Area Sales Manager
• Business Development Manager
KEY RESPONSIBILITIES
REQUIREMENTS
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• Project Management
• Commissioning
• Construction
• Operation and Purchasing
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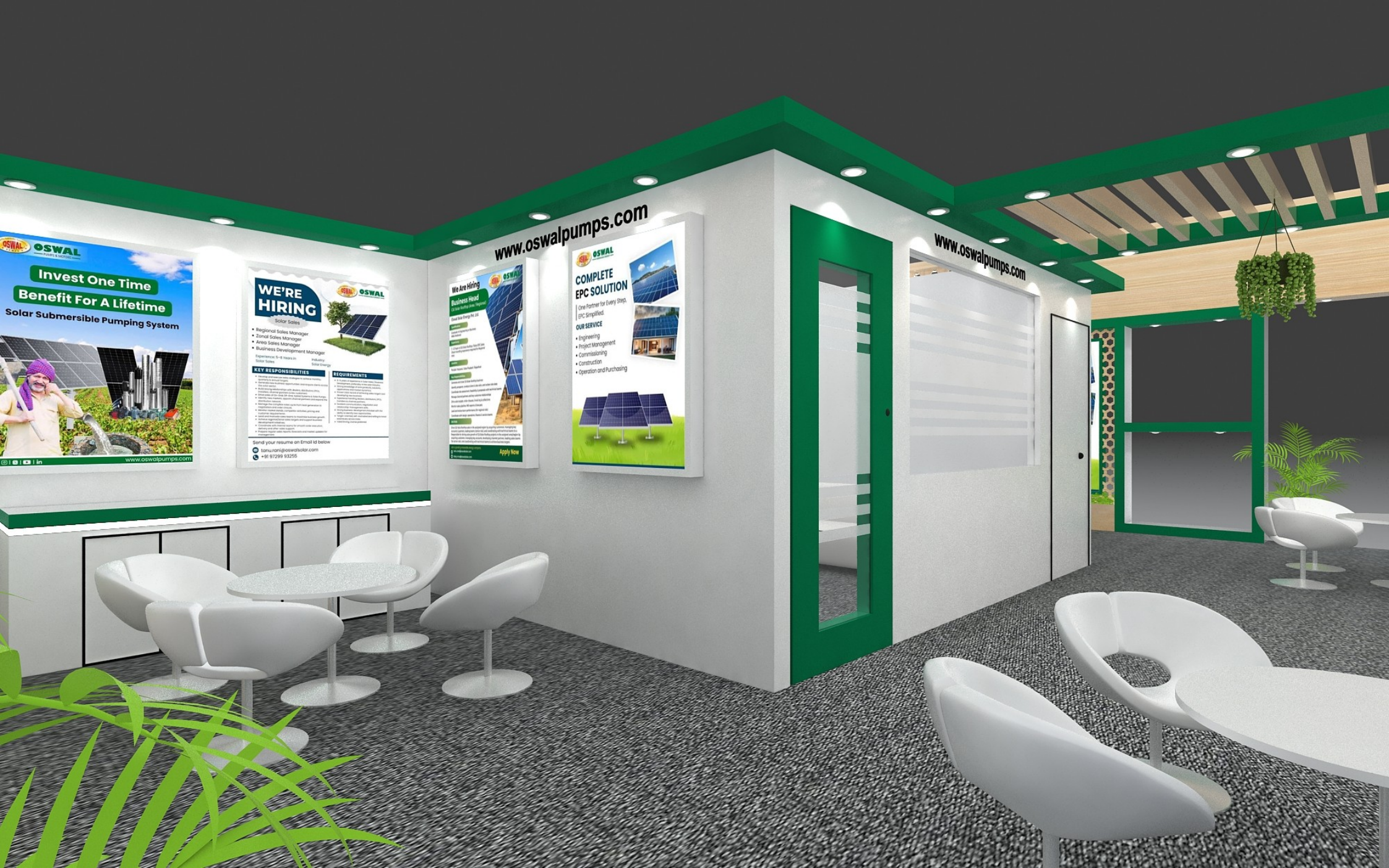
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Sr. No.
Position
Openings
Location
Qualification
Experience
1
ZBH (Zonal Business Head)
3
UP, Haryana, Delhi
Graduate + MBA
Minimum 5 Years
2
RBH (Regional Business Head)
4
UP, Haryana, Delhi
Graduate + MBA
Minimum 5 Years
3
ABH (Area Business Head)
10
UP, Haryana, Delhi
Graduate + MBA
Minimum 3 Years
4
Site Engineer
5
UP, Haryana, Delhi
Diploma / B.Tech
Minimum 2 Years
5
Project Manager
6
PAN India
Diploma / B.Tech
Minimum 2 Years
6
Tender Manager
2
Corporate Office - Karnal
Graduate + MBA
Minimum 2 Years
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shailendra.kumar@oswalsolar.com
We Are Hiring
Business Head
C&I Solar Rooftop (Area / Regional)
Oswal Solar Energy Pvt. Ltd.
Qualification
Graduate in Engineering or Business
MBA Preferred
Experience
5 - 12 Years in C&I Solar Rooftop / Solar EPC Sales
(Team handling experience required for Regional role)
Location
Punjab | Haryana | Uttar Pradesh | Rajasthan
Key Responsibilities
Generate and close C&I Solar Rooftop business
Identify prospects, conduct client & site visits, and collect site data
Coordinate site assessment, feasibility & proposals with technical teams
Manage channel partners and key customer relationships
Drive sales targets, order closures, invoicing & collections
Monitor sales pipeline, MIS reports & forecasts
Lead and review team performance (for regional role)
Coordinate with design, operations, finance & service teams
Job Role
Drive C&I Solar Rooftop sales in the assigned region by acquiring customers, managing key accounts & partners, leading teams (senior role) and coordinating with technical teams to a Responsible for driving sales growth of C&I Solar Rooftop projects in the assigned area/region by acquiring customers, managing key accounts, developing channel partners, leading sales teams (for senior role), and coordinating with technical teams to achieve business targets.
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daisy.rana@oswalsolar.com
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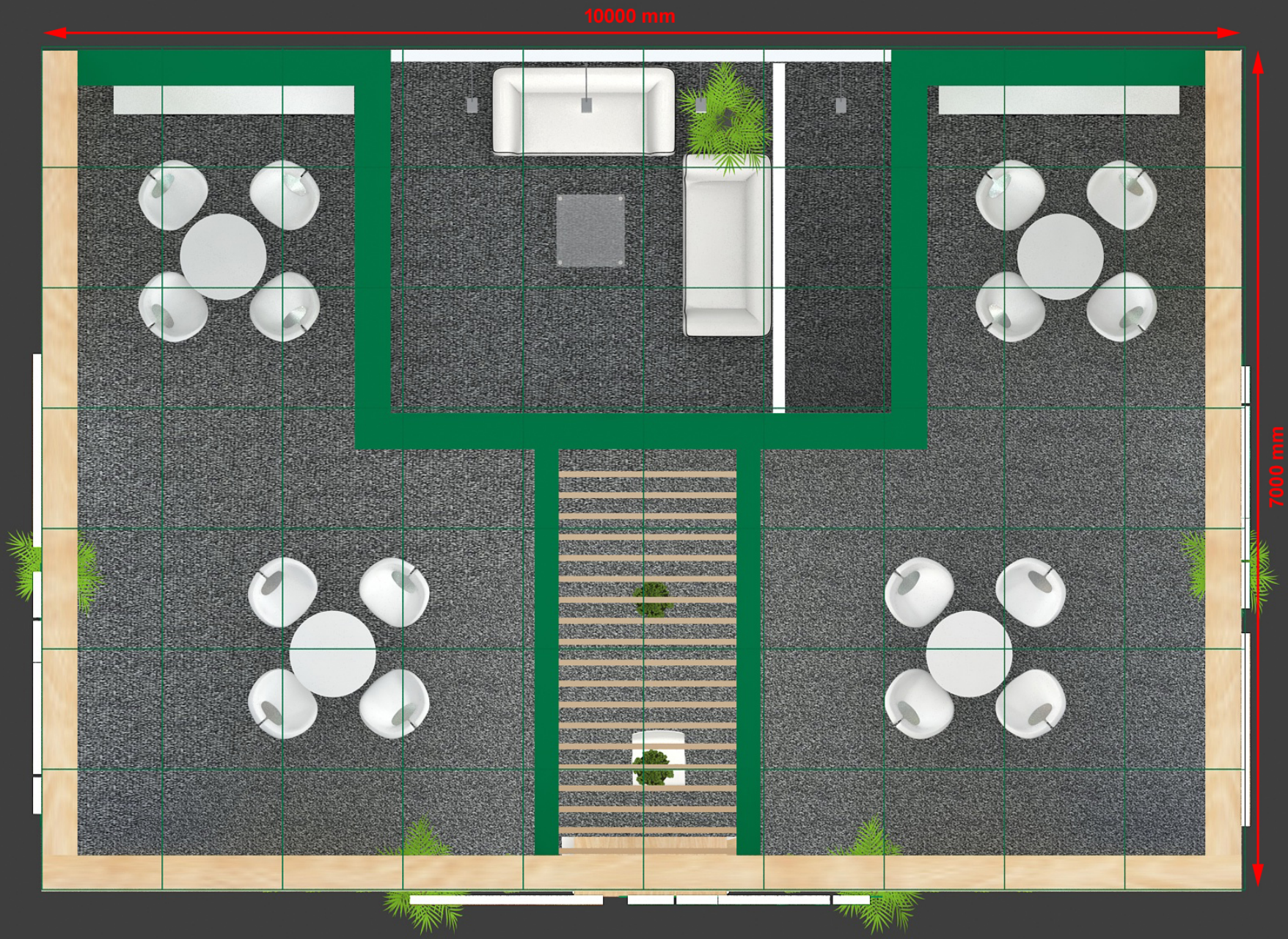
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